

NEW JOB TOOLKIT



Salary Negotiation Tips

Salary negotiation isn't just about money; it is about the whole compensation package.

It can also include paid time off, flexible hours, ability to work from home, etc. These benefits can also be negotiated along with the salary.

When you're negotiating your salary, come prepared:

- Remember to remain positive and professional throughout the process. Negotiations can be stressful, but keeping a professional demeanor is key!
- Know your value. Websites like salary.com can help you determine what your skills and experience are worth when negotiating salary.
- Come prepared with your bottom line salary requirements as well as compensation benefits you're willing to be flexible with. Be willing to walk away.
- Everything is negotiable, it just depends on what's important to you.
- You do not need to accept the offer right away. Ask for the full compensation package in writing to review in your own time and come back with questions for the employer.



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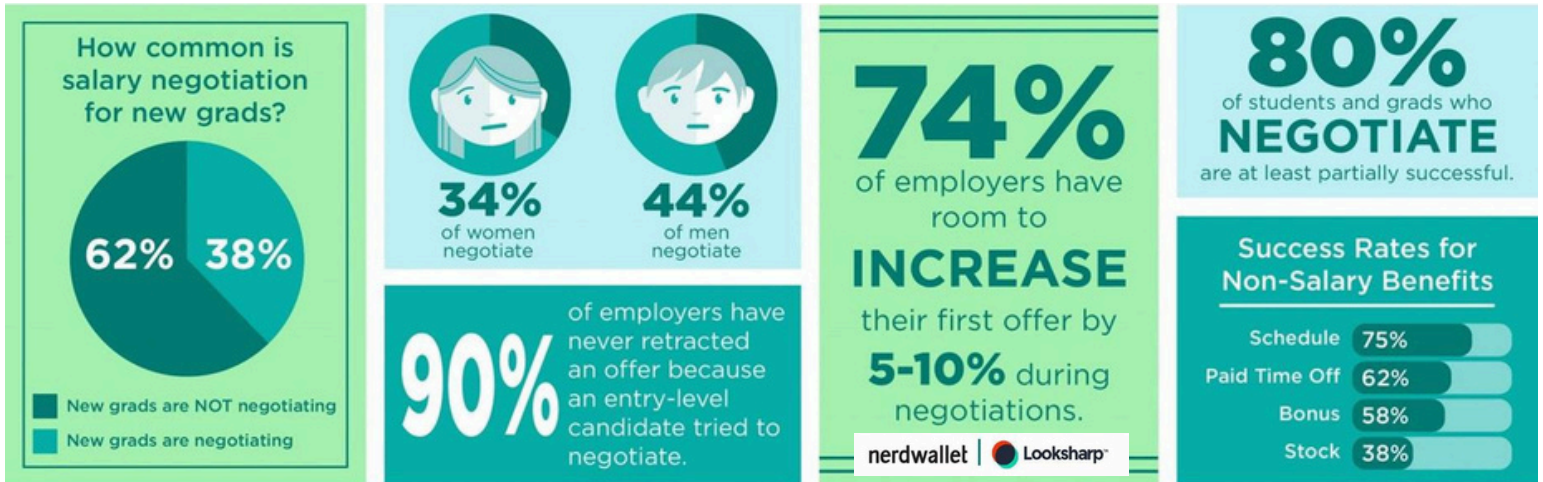
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Continued



Presented in partnership with the People's Resource Center

Since 1975, PRC has been bringing neighbors together to respond to hunger and poverty in DuPage County. PRC offers basic necessities such as groceries, rent assistance as well as connect people to resources, education and tutoring, jobs, technology, art, and a caring community to create a future of hope and opportunity for all.



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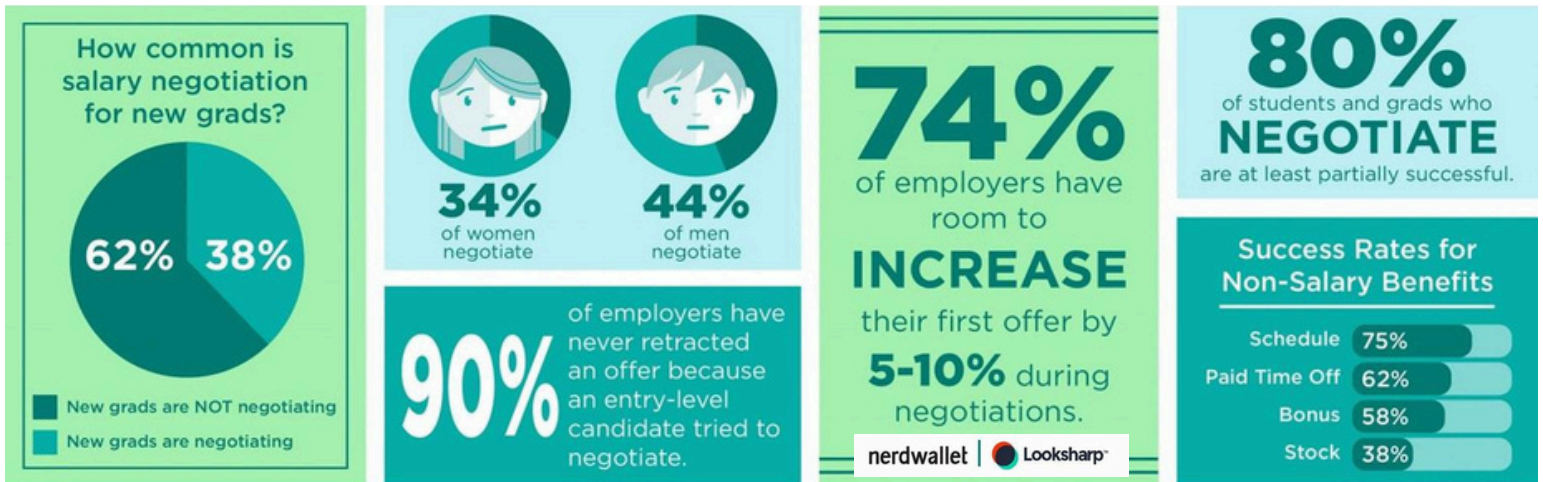
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